

Evaluation of E-rate Proposals

School/Library: West Lafayette CSC

Form 470 Responses for: 250003845

Funding Year: FY 2025

Service: Category 2

| | | Vendor: Wintek | Vendor: Vector | Vendor: Network Solutions | Vendor: Qubit Networks | Vendor: Questivity Inc. |
|--|------------|---------------------------------------|--|---|---|--|
| Possible Points | | Date Proposal received: 12/17/2024 | Date Proposal received: 12/17/2024 | Date Proposal received: 12/17/2024 | Date Proposal received: 12/16/2024 | Date Proposal received: 12/05/2024 |
| Total Bid Price | | \$ 180,660.19 | \$127,350 + \$5,000 (install) + \$3,900 BMIC support, + \$9,990 License and Watchdog = \$146,150 | \$ 270,170.46 | \$ 178,122.45 | \$ 219,319.83 |
| 1. Price* | 30 | 24 | 30 | 16 | 25 | 20 |
| 2. Compliance with specification or RFP document | 20 | 20 | 5 | 18 | 5 | 18 |
| 3. The level of service/support/maintenance provided in the proposed service without additional cost | 20 | 15 | 10 | 8 | 10 | 15 |
| 4. Satisfactory previous business/working relationship with the provider | 20 | 20 | 0 | 0 | 0 | 0 |
| 5. References from other school districts supporting satisfactory performance of the service from the vendor | 10 | 10 | 10 | 10 | 8 | 8 |
| Total | 100 | 89 | 55 | 52 | 48 | 61 |
| Comments: | | Cisco Equipment | Ruckus Eq | Cisco Eq | Juniper Eq | Meraki/Cisco Eq |
| | | | Ruckus Equipment in proposal - not compatible with existing equipment requires additional purchasing to enable functionality | | Juniper Equipment in proposal - not compatible with existing equipment requires additional purchasing to enable functionality | Meraki Equipment in proposal - not compatible with existing equipment requires additional purchasing to enable functionality |
| | | | Extra cost for config needed. Not a system we've ever used before. | Potential additional costs for engineer travel. Shipping costs. | Additional cloud based subscription. Extra cost for config. Not a system we've used | |
| | | | No prior experience working with this vendor. | No prior experience working with this vendor. | No prior experience working with this vendor. | No prior experience working with this vendor. |
| | | Positive Local references | | Positive local references | No local references | No local references |