

West Lafayette Community School Corporation

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TO: Dr. Shawn Greiner, Superintendent
Board of School Trustees

FROM: Michelle Cronk, CFO

DATE: February 8, 2023

RE: Bus Purchase

The Transportation Department has requested the purchase of a 78-passenger conventional bus. Doug Caldwell, the Transportation Director, recently obtained bids from the Central Indiana Educational Service Center which provides the service of obtaining bids on various items that school corporations might need. The results of the bid are included in your board packets.

While Thomas provided the lowest overall quote of \$130,477.00, we are recommending that we be allowed to purchase the IC/Collins bus at a slightly higher cost for two reasons:

1. We are contracted with Tippecanoe School Corporation to provide maintenance and repair services for our buses. Tippecanoe School Corporation mainly uses IC/Collins buses and therefore have the parts, tools and expertise to work on them.
2. There is a short supply of buses due to supply chain issues stemming from the pandemic. We still have not received the buses we ordered in the Spring of 2022. The IC/Collins bus is currently in inventory with the manufacturer and they have agreed to hold it for us if we are given permission to purchase.

While we typically should choose the lowest price when obtaining quotes or bids, we are allowed to choose a higher-priced option if there are justifiable reasons provided.

Please approve the recommendation to purchase the IC/Collins bus at the cost of \$135,209.00 so that we can take immediate possession to add to our fleet. If you have any questions, please don't hesitate to let me know.

CIESC Cooperative Purchasing
Price Comparison Report - Spec #44095
Feb 06, 2023 3:44 PM

Buying Organization IC/Collins
4500 S. Indianapolis Road
Whitestown IN 46075

Notes 24-147

Product Category Bus: Conventional (Fall 2022)

Product 78 Passenger

Quantity 1

Option	Option SKU	Buyer Comments	Blue Bird	IC/Collins	Thomas
Product Base Price			\$132,708.00	\$123,486.00	\$117,412.00
Body Options					
ACCESS/FRONT BULKHEAD COMPARTMENT					
Delete Access Compartment	B101		(\$25.00)	(\$93.00)	N/A
AISLE STRIPS					
Stainless steel	B141		\$160.00	N/A	\$104.00
BACK UP ALARM AND STICKER					
Increase warning level to 107dBA	B148		S/E	S/E	\$39.00
BUS LOCK UP SYSTEM					
All doors with air front door	B157		\$243.00	\$60.00	S/E
DOOR ENTRANCE SWITCH					
3 position switch mounted left of driver	B200		S/E	\$23.00	N/C
DOOR ENTRANCE COLD WEATHER VALVE					
Upgrade air cylinder operating valve assembly to Cold Weather Valve rated to -40 F	B202.3		\$75.00	S/E	S/E
DOOR ENTRANCE EMERGENCY RELEASE VALVE					
Add entrance door emergency release valve, dash mounted and within drivers reach	B203		\$78.00	S/E	N/C
EXIT, EMERGENCY WINDOW					
Increase from 2 per side to 3 per side	B218		S/E	S/E	S/E
ROOF VENT, STATIC					
Delete static roof vent.	B233		N/C	\$10.00	N/C
FENDERETTES					
Rubber fenderettes	B235		\$128.00	\$60.00	\$81.00

FLOOR COVERING

Colored floor and step treads. Please notify and verify availability of color of choice.

B250 Dark Brown N/C N/C N/C

FLOOR: SUBFLOOR PLYWOOD

5/8 inch marine grade plywood subfloor

B253 \$138.00 \$112.00 \$113.00

FLOOR: SUBFLOOR JOINTS SEALED

All subfloor joints water proof sealed

B255 S/E N/C S/E

FUEL FILLER DOOR

Latch on door

B268 S/E S/E N/C

HEATER HOSE CLAMPS

Change to constant torque clamps

B306 S/E S/E N/C

LETTERING & TRIM

3M tape

B310 S/E S/E N/A

LETTERING; INTERIOR SEAT #'S

Add numbers for interior seats; 2" decal (state quantity) (Qty: 26)

B312 \$260.00 \$78.00 \$130.00

LIGHT MONITOR, EXTERIOR LIGHTS

Light monitor system LED

B329 \$158.00 \$96.00 \$119.00

LIGHT, LANDING

Change to LED type light

B332 \$48.00 \$10.00 N/C

LIGHT, LED STEPWELL LAMP

Add LED stepwell lamp

B336 \$110.00 S/E N/C

LIGHT, STROBE

Remove guard only

B340 (\$12.00) (\$9.00) (\$10.00)

LIGHTS

Change 8 way, tail, brake, back up and turn to LED style lamps

B343 \$1,055.00 \$703.00 \$1,094.00

LIGHTS, CLEARANCE

Add armored marker and add LED style

B346 N/C \$20.00 N/C

LIGHTS, INTERIOR

LED Dome lights

B349 N/A \$125.00 \$128.00

LIGHTS; INTERIOR DRIVER DOME

Change driver dome light to LED

B355 \$45.00 \$34.00 \$24.00

LIGHTS TAIL TURN FLUSH MOUNT

Stop tail 4" flush mount LED

B357 N/C N/C S/E

LIGHTS SIDE LED TURN

Side LED turn light front

B359 \$42.00 \$4.00 N/C

MIRRORS, CROSSOVER

Rosco Hawk Eye, heated

B368 N/A S/E N/C

MIRRORS, SIDE

Rosco EuroStyle remote heated	B384	\$118.00	\$31.00	N/A	
MIRRORS, STAINLESS STEEL BRACKETS					
Stainless steel brackets for crossover & side rearview mirrors	B394	\$98.00	\$43.00	\$114.00	
MIRROR, INSIDE REAR-VIEW					
10 in x 30 in inside rear-view mirror	B400	\$45.00	\$26.00	N/A	
OUTSIDE LUGGAGE; ACCESSORIES					
Add lock for storage units	B414	S/E	S/E	N/C	
PANELING, EXTERIOR					
Optional 16 ga. exterior metal	B425	S/E	S/E	S/E	
POWER SOURCE					
12-volt in driver area cellphone outlet	B435	S/E	\$19.00	N/A	
RADIO SYS. WITH EXT. PA & SPEAKER					
Add exterior PA & speaker	B456	\$63.00	\$37.00	\$89.00	
RADIO ANTENNA					
Change to flexible rubber antenna with swivel base	B458	N/C	\$44.00	S/E	
SEAT, DRIVER					
National air seat with 2 shocks and air brakes	B479	S/E	\$13.00	S/E	
SEAT, DRIVER; ARM REST					
Add Right arm rest	B493	\$50.00	\$25.00	N/C	
SEAT, DRIVER; SEAT BELT					
Add Orange seat belt	B494	N/C	S/E	N/C	
SEATS, FIRE BLOCK					
Upgrade to Kevlar fire block	B507	N/A	\$836.00	\$1,640.00	
SEATS, PASSENGER: COLOR					
Color other than manufacturer standard. Please notify and verify availability of color of choice.	B509	Dark Brown	N/C	\$26.00	N/C
KICK PANEL					
Add additional left side front	B576	\$38.00	\$12.00	\$10.00	
STEPWELL, MARR PROOF RISER					
Marr Proof rubber step risers	B580	N/A	N/C	N/A	
STEPWELL, TREAD					
Add heated step with ambient switch	B582	N/A	\$194.00	\$238.00	
STOP ARM SIGNAL					
Air LED strobing	B589	\$153.00	\$85.00	\$128.00	
REAR STOP ARM SIGNAL OPTIONS					
Air LED strobing	B596	\$310.00	\$321.00	\$382.00	

STORAGE COMPARTMENT DRIVER

Lockable	B603	\$30.00	\$7.00	\$11.00
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STUDENT REMINDER SYSTEM

Add snooze for reminder system	B609	N/C	\$12.00	N/A
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WINDOW, STORM SASH, DRIVER

Add storm sash driver	B621	\$65.00	\$83.00	N/A
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WINDOW, STORM SASH, ENTRANCE DOOR

Storm sash whole door	B624	\$188.00	\$162.00	N/A
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WINDOW, REAR

Laminated, tinted	B627	\$35.00	(\$12.00)	N/A
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WINDOWS

Laminated, tinted	B632	N/A	N/C	N/A
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Chassis Options**ALTERNATOR**

240 amp alternator	C111	S/E	\$139.00	\$106.00
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AXLE, FRONT: MINIMUM LOAD

10,000 lbs.	C117	N/A	S/E	S/E
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AXLE, REAR: MINIMUM LOAD

21,000 lbs.	C134	(\$120.00)	S/E	N/A
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BATTERIES

3 12-volt, minimum 925-CCA each	C140	N/A	\$231.00	S/E
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BRAKE LININGS AND DRUMS

16.5x 5 front brakes	C148	S/E	\$168.00	\$176.00
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BRAKES, AIR DUST SHIELDS

Add dust shields for brakes	C152	\$58.00	\$44.00	\$53.00
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BRAKES, SLACK ADJUSTERS

Haldex slack adjusters	C155	\$317.00	\$152.00	\$212.00
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BRAKES, TRACTION CONTROL

For air brakes	C157	S/E	S/E	N/C
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COOLANT RECOVERY (ENGINE)

Coolant, extended life Nitrate Free OAT with a minimum protection to -34 F	C162.5	\$127.00	S/E	S/E
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CUP HOLDER, DRIVER

Add cup holder in drivers area	C165	S/E	S/E	N/C
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ELECTRONIC STABILITY CONTROL

Add Electronic Stability Control air brakes	C167	S/E	S/E	S/E
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ENGINE

Cum. Inline 6 260HP/660 ftlbs/B6.7 w/PTS2500 tr	C191	\$2,100.00	\$364.00	\$779.00	
ENGINE/EXHAUST BRAKE					
Add VGT exhaust brake. A turbocharger mounted valve in the exhaust pipe to restrict the flow of exhaust.	C231	\$113.00	\$82.00	\$75.00	
EXHAUST SYSTEM					
Stainless steel option for exhaust to come through bumper	C235.5	\$197.00	N/C	N/A	
FAN DRIVE					
Electromagnetic fan drive	C236	S/E	S/E	S/E	
FUEL TANK; DIESEL					
Increase to 100-gallon Diesel	C239	\$384.00	\$452.00	\$406.00	
HEADLIGHTS					
Add Wig Wag flashing headlights	C249	S/E	\$37.00	\$56.00	
HEADLIGHT ALARM					
Alarm to warn that headlights are on at ignition	C250	S/E	S/E	S/E	
HOSE CLAMPS					
Constant torque clamps	C263	S/E	N/C	S/E	
TIRES, TUBELESS RADIAL					
11R22.5 14 ply steer front/rear; Michelin	C310	\$525.00	\$732.00	S/E	
TRANSMISSION SWITCH FOR PERFORMANCE MODE					
Add switch for economy/performance mode	C370	S/E	N/C	N/C	
WINTER WARMUP EQUIPMENT					
Winter front with attaching hardware installed.	C381	\$70.00	N/C	N/C	
Warranty Options					
TOWING WARRANTY					
Blue Bird Towing; 5 year unlimited miles	W511	\$600.00	—	—	
IC Towing; \$550 max per incident; BE CE RE; 5yr/UNLIMITED	W513	N/A	\$800.00	N/A	
Thomas towing, 5 year Unlimited miles (\$550 per occurrence)	W517	—	—	\$800.00	
EXTENDED ENGINE WARRANTY					
Cummins; EXC; 10yr/150,000; ISB engine	W591	\$4,070.00	\$3,700.00	\$4,125.00	
EXTENDED AFTERTREATMENT WARRANTY					
Cummins Protection Plan Plus; 10yr/150,000; ISB	W612	\$1,785.00	\$1,625.00	\$1,843.00	
EXTENDED TRANSMISSION WARRANTY					
Allison Extended 7 year warranty for 2500	W641	S/E	S/E	S/E	
		Configured Price	\$146,630.00	\$135,209.00	\$130,477.00
		Blue Bird	IC/Collins	Thomas	

Unit Price \$146,630.00 \$135,209.00 \$130,477.00

Total Price \$146,630.00 \$135,209.00 \$130,477.00

Grand Total \$146,630.00 \$135,209.00 \$130,477.00